

## people



Joe Bailey

Joe Bailey has joined Gilbert, Ariz.-based 180 Development Services as director of operations. Bailey held management positions with Shurgard Self-Storage, Devon, and Metro Storage.

The following broker affiliates have joined the Argus Self Storage Sales Network:

Bill Brownfield, CCIM of MKP Self Storage in Houston, Texas; Robert Fisher, CCIM of RE/MAX Renaissance Realtors in Chattanooga, Tenn.; N.J. "Joey" Godbold, president of Percival McGuire Commercial Real Estate in Charlotte, N.C.; and Joe Pelayo, CCIM, SIOR, CIPS, broker/president

of Total Real Estate Consultants in Coral Springs, Fla.

Supply Side USA, Inc., has named Barry Johnston president. For the past 15 years Johnston has worked for various companies in The PWC Group which specializes in retail distribution, global sourcing, logistics, and call center management.

## looking ahead

### January

**24–27** Self Storage Association 24<sup>th</sup> Annual Executive Ski Workshop, Jackson Hole, WY. Call (888) 735-3784.

### February

**10–11** Alabama Self Storage Association Expo, Ross Bridge Resort, Hoover, AL. Call (251) 432-1287.

**2/28–3/3** Inside Self Storage World Expo, Las Vegas, NV. Call (480) 990-1101.

### April

**19** Self Storage Association Regional Supervisors Program, Colorado Springs, CO. Call (888) 735-3784.

**20–22** Self Storage Association International Self Storage Convention & Expo, Colorado Springs, CO. Call (888) 735-3784.

For a more complete list of events, please visit [www.ministoragemessenger.com](http://www.ministoragemessenger.com).

## a funny thing happened

### Controversial Billboard Taken Down After Election

Six months after advertisers of a giant billboard in Boston paid an \$110,000 settlement to keep an illegal sign on a self-storage property, the sign has mysteriously disappeared. In late 2007, a massive banner advertising Apple iTunes went up on the side of Planet Storage. Massachusetts Outdoor Advertising Board called the billboard illegal because the sign did not advertise products sold in the store. The owner said it should

be allowed as he sells iTunes cards in the facility. The billboard led to political intrigue as the businessman who put up the sign has donated to Boston Mayor Thomas Menino yearly since 2005. In October it was revealed that one of the mayor's campaign aides called the Boston Redevelopment Authority, the agency that approved a one-year permit for the sign. The mayor's administration usually discourages new billboards, says the *Boston Herald*. Menino won a fifth consecutive term in November and the sign came down shortly thereafter. There is no indication whether the two events are connected.

## stock watch

### U-Haul Hosts Wounded Warrior Project Soldier Ride

Phoenix-based U-Haul International, Inc., supported the 2009 Wounded Warrior Project Soldier Ride—Vegas to Phoenix; the landing ceremony was held in Phoenix on Nov. 13.

The Wounded Warrior Project recognizes the incredible sacrifices these soldiers have made, and this event is meant to raise public awareness and support for wounded veterans and their families. All donations support the programs and services of the Wounded Warrior Project, which provides comfort, aid, counseling, rehabilitation, and

family assistance to the wounded during their hospital recovery and readjustment to civilian life.

"Wounded Warrior Project is so thankful for U-Haul International's continued and generous support of Soldier Ride," says WWP Executive Director Steve Nardizzi.

### Remondi Elected To U-Store-It Board Of Trustees

U-Store-It Trust (NYSE: YSI) elected John F. ("Jack") Remondi to the company's Board of Trustees. He will stand for re-election at the June shareholders meeting when his current term of office expires.

Remondi is vice chairman and CFO of SLM Corporation, a publicly-traded company more commonly known as Sallie Mae. Prior to rejoining SLM Corporation in 2008, Remondi served as Portfolio Manager at PAR Capital Management Corp. in Boston, Mass. From 1999 to 2005 he served in several financial positions with SLM Corporation, including its executive vice president, corporate finance. In addition, he served in corporate finance.

If you have a news item or an announcement that you would like to submit, please sent it to [msmnews@minnico.com](mailto:msmnews@minnico.com).

### STOCK WATCH STOCK WATCH STOCK WATCH STOCK WATCH STOCK WATCH STOCK WATCH

Name	Symbol	Price	Dividend	Yield%	52-Week High	52-Week Low	PE Ratio
U-Haul Intl	UHAL	\$51.98	*	*	\$55.41	\$21.89	346.53
Mobile Mini	MINI	\$15.82	*	*	\$18.25	\$8.26	16.31
REITS							
Public Storage	PSA	\$80.69	2.20	2.71	\$82.02	\$45.35	16.71
Sovran SS	SSS	\$32.00	1.80	5.65	\$37.29	\$16.40	13.25
Extra Space	EXR	\$11.42	1.04	8.89	\$11.91	\$4.93	14.63
U-Store-It	YSI	\$6.39	0.10	1.59	\$7.25	\$1.34	11.61

\* N/A